

# UNITED ELECTRICAL SALES

## INSIDE SALES - CONTACT CARD

**\*\*\*To reach your inside contact, please call their direct line listed below or 407-246-1992 and extension\*\*\***

<b>THE AUSTIN COMPANY</b>		<b>PASS &amp; SEYMOUR • LEGRAND</b>		<b>CORNERSTONE</b>	
Minimum Order:	\$50.00	Minimum Order:	\$100.00	\$0.00	
Freight Terms:	\$750 PPD.	Freight Terms:	\$1,250.00 PPD.	\$500.00	
Shipping Point:	Orlando, FL - Yادkinville, NC	Shipping Point:	Concord, NC		
Payment Terms:	2% 10th, Net 30	Payment Terms:	2% 10th, Net 30		
<u>Inside Specialist:</u>	<u>Lindsay Driscoll</u> <u>Ext. 112</u>	<u>Inside Specialist:</u>	<u>Tim Scheerer</u> <u>Ext. 123</u>		
Email: lindsaydriscoll@uesfl.com	<u>Direct Line:</u> <u>1-888-473-9913</u>	Email: timscheerer@uesfl.com	<u>Direct Line:</u> <u>1-877-570-3131</u>		
<u>Assistant Specialist:</u>	<u>Kerry Jones</u> <u>Ext. 114</u>	<u>Assistant Specialist:</u>	<u>Lindsay Driscoll</u> <u>Ext. 112</u>		
Email: kerryjones@uesfl.com	<u>Direct Line:</u> <u>1-888-473-9931</u>	Email: lindsaydriscoll@uesfl.com	<u>Direct Line:</u> <u>1-888-473-9913</u>		
		<u>Order Entry, Price &amp; Availability</u>	<u>Danvel Moore</u> <u>Ext. 126</u>		
		Email: danyelmoore@uesfl.com	<u>Direct Line:</u> <u>1-800-716-4058</u>		
<b>BURNDY PRODUCTS</b>		<b>PD WIRE &amp; CABLE</b>			
Minimum Order:	\$100.00	Minimum Order:	\$1,000.00		
Freight Terms: Authorized Distributor	\$1,200.00 PPD.	Freight Terms:	2,000# PPD.		
Freight Terms: 5-Star	Free on all ground shipments	Shipping Point:	Atlanta, GA		
Shipping Point:	Manchester, NH	Payment Terms:	Net 30		
Payment Terms:	Net 30	<u>Inside Specialist:</u>	<u>Roger Kossert</u> <u>Ext. 226</u>		
<u>Inside Specialist:</u>	<u>Billy Hibbard</u> <u>Ext. 127</u>	Email: rogerkossert@uesfl.com	<u>Direct Line:</u> <u>1-888-475-1349</u>		
Email: billyhibbard@uesfl.com	<u>Direct Line:</u> <u>1-888-557-1584</u>	<u>Assistant Specialist:</u>	<u>Tony Shaver</u> <u>Ext. 118</u>		
<u>Assistant Specialist:</u>	<u>Tony Shaver</u> <u>Ext. 118</u>	Email: tonyshaver@uesfl.com	<u>Direct Line:</u> <u>1-888-473-9915</u>		
Email: tonyshaver@uesfl.com	<u>Direct Line:</u> <u>1-888-473-9915</u>				
		<b>PRIORITY WIRE AND CABLE</b>			
<b>CABLOFIL • LEGRAND</b>		Minimum Order:	\$0.00		
Minimum Order:	\$50.00	Freight Terms:	\$3000.00 w/combo program		
Freight Terms: Authorized Distributor	\$5,000.00 PPD.	Shipping Point:	Little Rock, AR		
Shipping Point:	Mascoutah, IL	Payment Terms:	Net 30		
Payment Terms:	2% 10th, Net 30	<u>Inside Specialist:</u>	<u>Roger Kossert</u> <u>Ext. 226</u>		
<u>Inside Specialist:</u>	<u>Tony Shaver</u> <u>Ext. 118</u>	Email: rogerkossert@uesfl.com	<u>Direct Line:</u> <u>1-888-475-1349</u>		
Email: tonyshaver@uesfl.com	<u>Direct Line:</u> <u>1-888-475-1349</u>	<u>Assistant Specialist:</u>	<u>Tony Shaver</u> <u>Ext. 118</u>		
<u>Assistant Specialist:</u>	<u>Billy Hibbard</u> <u>Ext. 127</u>	Email: tonyshaver@uesfl.com	<u>Direct Line:</u> <u>1-888-473-9915</u>		
Email: billyhibbard@uesfl.com	<u>Direct Line:</u> <u>1-888-557-1584</u>				
		<b>SLI LIGHTING</b>			
<b>CERRO WIRE AND CABLE</b>		Minimum Order:	\$100.00		
Minimum Order:	\$1,000.00	Freight Terms:	\$1,000.00 PPD.		
Freight Terms:	7,500 lbs	Shipping Point:	Orlando, FL - Mullins, SC		
Shipping Point:	Hartselle, AL	Payment Terms:	Net 30		
Payment Terms:	2% 10th, Net 30	<u>Inside Specialist:</u>	<u>Billy Hibbard</u> <u>Ext. 127</u>		
<u>Inside Specialist:</u>	<u>Roger Kossert</u> <u>Ext. 226</u>	Email: billyhibbard@uesfl.com	<u>Direct Line:</u> <u>1-888-557-1584</u>		
Email: rogerkossert@uesfl.com	<u>Direct Line:</u> <u>1-888-475-1349</u>	<u>Assistant Specialist:</u>	<u>Bob Church</u> <u>Ext. 114</u>		
<u>Assistant Specialist:</u>	<u>Kerry Jones</u> <u>Ext. 114</u>	Email: bobchurch@uesfl.com	<u>Direct Line:</u> <u>1-888-473-9928</u>		
Email: kerryjones@uesfl.com	<u>Direct Line:</u> <u>1-888-473-9931</u>				
		<b>UNIVERSAL LIGHTING TECHNOLOGIES</b>			
<b>HERITAGE PLASTICS</b>		Minimum Order:	\$100.00		
Minimum Order:	\$100.00	Minimum Order: One Source Select	\$0		
Freight Terms: FITTINGS	\$750.00	Freight Terms:	\$500.00 PPD.		
Freight Terms: PIPE	\$7,500.00	Freight Terms: One Source Select	0/\$250 Drop Ship		
Shipping Point:	Tampa, FL	Shipping Point:	Orlando, FL - LaVergne, TN		
Payment Terms:	2% 10th, Net 25	Payment Terms:	2% 10th, Net 30		
<u>Inside Specialist:</u>	<u>Kerry Jones</u> <u>Ext. 114</u>	<u>Inside Specialist:</u>	<u>Bob Church</u> <u>Ext. 113</u>		
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Email: billyhibbard@uesfl.com	<u>Direct Line:</u> <u>1-888-557-1584</u>	Email: billyhibbard@uesfl.com	<u>Direct Line:</u> <u>1-888-557-1584</u>		
		<b>WHEATLAND TUBE CO.</b>			
<b>KAF-TECH INC.</b>		Minimum Order:	\$50.00		
Minimum Order:	\$200.00	Freight Terms: Fittings	\$500.00 PPD.		
Freight Terms: ECF, ULC, NMC, ALF	1000# PPD. Combined	Freight Terms: Pipe Min. Rel.	10,000# PPD.		
Freight Terms: MC - ONLY	3,000# PPD.	Shipping Point:	Little Rock, AK		
Shipping Point:	Clearwater, FL	Shipping Point: Fittings	Orlando, FL - Cambridge, OH		
Payment Terms:	2% 10th, Net 25	Payment Terms:	2% 10th, Net 25		
<u>Inside Specialist:</u>	<u>Kerry Jones</u> <u>Ext. 114</u>	<u>Inside Specialist:</u>	<u>Kerry Jones</u> <u>Ext. 114</u>		
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		<b>WIREMOLD • LEGRAND</b>			
<b>LITTELFUSE POWR-GARD PRODUCTS</b>		Minimum Order:	\$0.00		
Minimum Order: Basic	\$150.00	Freight Terms: Stock Ship	\$1,000.00 PPD.	All Accounts	
Minimum Order: Emerald	\$75.00	Freight Terms: Drop Ship < \$5,000	\$200.00 or 10%	Synergy NDS	
Freight Terms:	\$200.00 PPD.	Freight Terms: For Walker Products	NDS=No Drop Ship Charges		
Shipping Point:	Elk Grove, IL	Freight Terms: Cable Tray	\$3,000.00 PPD.	All Accounts	
Payment Terms:	2% 10th, Net 25	Shipping Point: Standard Items	Carlisle, PA		
<u>Inside Specialist:</u>	<u>Lindsay Driscoll</u> <u>Ext. 112</u>	Shipping Point: Cable Tray, Custom Products	Canada		
Email: lindsaydriscoll@uesfl.com	<u>Direct Line:</u> <u>1-888-473-9913</u>	Payment Terms:	3% 10th, Net 30		
<u>Assistant Specialist:</u>	<u>Billy Hibbard</u> <u>Ext. 127</u>	<u>Inside Specialist:</u>	<u>Tony Shaver</u> <u>Ext. 118</u>		
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		Email: billyhibbard@uesfl.com	<u>Direct Line:</u> <u>1-888-557-1584</u>		
<b>ON • Q LEGRAND</b>					
Minimum Order:	\$100.00	CORNERSTONE			
Freight Terms:	\$1,250.00 PPD.	\$0.00			
Shipping Point:	Concord, NC	\$500.00			
Payment Terms:	2% 10th, Net 30				
<u>Inside Specialist:</u>	<u>Tim Scheerer</u> <u>Ext. 123</u>				
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